



# INTEGRATING PURCHASING, LOGISTICS AND INVENTORY WITH SUPPLIERS

## Date & Venue:

19 April in Karachi at Movenpick Hotel Karachi  
21 April in Lahore at Royal Palm Lahore

Workshop Investment:  
35,000/- (Exclusive of GST)

Timings:  
9:00 am to 5:30 pm



## Course Facilitator:

Ayman Shokry is an innovative, customer-focused, continuous improvement, Supply Chain Professional. He has been a part of the logistics and supply chain management industry for the past 24 years, including 19 years in a managerial role in all facets of SCM including logistics, inventory control, warehouse management, procurement, contracts, distribution, fleet management, planning/scheduling and project management.

## Course Overview:

Eliminating functional silos is an imperative if organizations are to achieve the high levels of customer satisfaction and reduced cost demanded of the supply chain.

Eliminating these silos requires creative integration of critical functions that react with both suppliers and customers.

The good news is that technology is an “enabler” that is helping the functions involved in supply chain management respond to those new demands.

This program is designed to provide the processes and tools for Purchasing, Logistics, and Inventory activities to integrate their methods with suppliers and leverage technology to meet the needs of the organization.

Participants will also experience case studies and real-life examples in order to understand how to respond to executive mandates regarding

## Course Content:

- Integration =Supply Chain Management
- Integration Framework
- Where & how To Start The Integration Process
- Developing The Spend Profile
- Defining Commodity/Service Groupings
- The Need For Process Change
- The Basics Of Reengineering
- Integration Tools
- The challenges of integration
- Supplier Relationship Management (SRM)
- Forecasting and Inventory Control
- Common Logistic Processes
- Improvement Initiatives
- Steps In Cycle Time Reduction
- Types Of Vendor Managed Inventories (VMI)
- Integrated Supply
- Collaborative Planning, Forecasting And Replenishment (CPFR)

## Who should attend?

Professionals involved in purchasing, logistics and inventory activities that want to learn how better supply chain integration can bring significant improve to the organization’s performance.

## Methodology:

This course will utilize a variety of proven adult learning techniques to ensure maximum understanding, comprehension and retention of the information presented. This includes a comprehensive manual, power point presentation, class discussion, examination of delegates’ problems and case studies from real life scenarios.

## Course Objectives:

Participants will benefit:

- Concepts related to Supply Chain Management
- Technological tools to improve Inventory, Logistics, and purchasing operations
- How to better integrate key elements of the supply chain
- Methods to reduce cost, inventory, and cycle time
- Resources to increase their knowledge and skill sets



## Course Facilitator:

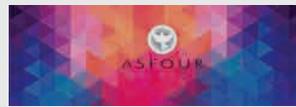
**Ayman Shokry** is an innovative, customer-focused, continuous improvement, Supply Chain Professional. He has been a part of the logistics and supply chain management industry for the past 24 years, including 19 years in a managerial role in all facets of SCM including logistics, inventory control, warehouse management, procurement, contracts, distribution, fleet management, planning/scheduling and project management.

Mr. Shokry has designed, built and facilitated training courses in both English and Arabic in the above areas of supply chain and logistics.

His extensive experience has seen him in roles that have led to dramatic improvements in companies' performance across the supply chain.

He has delivered over 300 training seminars and workshops as part of continuous improvement implementations for learners from different industries including oil/gas service, chemicals, health care, retail, fertilizers, electricity & waters, real estate, cement, financial institutions, educational institutions, food, porcelain & sanitary wares, construction, automotive, telecommunication, steel, aluminum, air & maritime, land transport and government bodies.

CLIENTELE:



## TESTIMONIALS

Thanks to you too for providing such valuable information related with Material & Supply Chain Management. It was a real pleasure attending this course.

**Zafar Iqbal**  
Water & Civil  
Water Operations

Thanks for the training which covered the topic Effective Purchasing Management and it was wonderful and we together enjoyed the classes, the course you delivered was very affluent and we will be implementing in the practical to get the best of the business. It will be our pleasure to have any of the similar topics covered for our other colleagues for an in-house training or so.

**Ajit Kumar** - Supply Chain

I would like to express my sincere thanks for imparting me and enlightening me with the knowledge and information on Supply Chain and Inventory management. It was a true pleasure and value addition to undergo program conducted by you.

**Sushil Kumar Banwari**  
Engineer Cataloguing and Inventory Control

For registration(s) send us your Participants Name, Designation email, address & cell numbers Also please provide us organization's NTN #

[register@quickbizgroup.com](mailto:register@quickbizgroup.com)

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Substitutions are welcome. cancellation must be confirmed by email. For Cancellation made in the 05 working days to the workshop, no refunds will be given.