

EXCEPTIONAL THINKING EXCEPTIONAL RESULTS

'The significant problems we face cannot be solved at the same level of thinking we were at when we created them.' - Albert Einstein

Date & Venue:

24 November-2016 Marriott Hotel Karachi

25 November-2016 Royal Palm Lahore

Timings: 9:00 am to 6:00 pm

Workshop Investment

18,000/ per participant



Courser Overview:

Looking for a unique invention, an untapped market for an existing product, or a new solution? Stretch and flex your mental muscles with this one day workshop on 'Exceptional Thinking – Exceptional Results', a creative-thinking simulation and activities on this day long interaction, will allow you to view challenges in a new light.

Shuffle & mix your mind to spark fresh insights then use the critical evaluation techniques to test, shape, and refine your original ideas into realistic creations. Filled with thought-provoking questions, exercises, discussions and examples of the techniques put to use, this session provides endless creative fuel to fire up the imagination.

Course Outline:

Substitution & Combination:

- Alternate thinking
- Mixing up things
- Bringing it together

Adaptation & Modification:

- Breaking Comfort Zone
- Paradigm Shifting
- Towards Execution

Elimination:

- Remove in-toxic materials
- Brain Storming
- Execution!

Reversal & Rearrangement:

- Taking the U-Turn
- Thinking & Re-thinking
- Wrap it Up

Learning Outcomes:

- Learn to step out of your silos thinking
- Discover the leverage of your unusual thoughts
- Produce a wide variety of fresh views
- Lead towards new insights and original ideas
- Acquire creative solutions to existing problems

Training Methodology:

- Audio/Visual Aid
- Group Exercises
- Brain Storming Sessions
- Role Plays
- Scenario Studies

Course Facilitator:

FAIZAN AHMAD

Motivational Facilitator & OD Consultant

Carrying more than 14 years of enriched corporate exposure, Faizan Ahmad holds a diversified working experience in sales, services, telecom & banking industry. As a professional learner he is proud to earn 8+ years of broad scope training experience of thousands of individuals encompassing designing, formulating and delivering customized training modules for multinational companies, possess certifications as:

Post Graduate in Social Sciences

Certified Presenter & Business Leader from Dale Carnegie Training

Certified Trainer from School of Leadership

Certified Call Center Professional from Catcos, Inc.

Certified from Life Office Management Association (LOMA)

Certified Effective Manager from Management Association of Pakistan (MAP)

He has a core belief to 'Transform' people! A Trainer by profession & a learner by passion he knows how to win it. His sessions are interactive & full of energy with learning at every step. His enthusiasm adds determination to his interactive training techniques. Being witty and considerate he quickly adapts to the participants and eliminates barriers, maximizing effective impact.

He has trained and facilitated 4,500+ professionals

He also carries an in depth interactive training & learning experience with the emerging youth of leading educational institutions like SZABIST, MAJU, Hamdard University & Karachi University. Faizan Ahmad is a trainer of today; with full zeal carrying innovative thoughts and is currently engaged in serving the training world.



Successfully accomplished the following seasoned projects:

Successfully trained and coached 600+ customer service officers and 250+ Sales Representatives at Ufone Call Center resulting in savings of ~PKR 4.2 million and revenue generation of PKR 8.5 million respectively.

For Jubilee Life Insurance, designed and conducted result-oriented training segments ensuring a record profit growth of 19% in the first quarter of 2013; reaching the highest ever figure of PKR 127.3 million at in Jubilee Life Insurance.

Designed and conducted Training Need Analysis, followed by a complete facilitation of training programs on various topics for the entire PTCL contact center in Karachi, Lahore & Islamabad, empowering more than 1400 resources. The project empowered the managerial and non-managerial staff in the year 2014-15.

Enlightened & empowered the contact center staff of 500+ working for UBL in year 2015 with immediate results of upto 65% increase in retention thus enhancing the overall productivity of the center in sales and services.



Testimonials:

"Sky is the limit for Faizan, as trainer his creativity and passion to serve speaks for himself. Wishing Faizan all the best in his career".

- Farhat Rabia, Regional Manager Quality Assurance & Training, Mobilink – An Orascom Telecom Company

"Faizan is one of the few persons I have met who not only knows EXACTLY what he wants in life but is also steadily making towards his goal achievement. His enthusiasm is contagious and has the natural ability to impress and influence those around him. He is a classic example of a true change agent. In him, we have an international star in the making. Keep dreaming Faizan!"

- Mohammad Muneeb Kidwai, Trainer & Coach, The Change Agency.

"Faizan is a multi-skilled, wise and highly motivated individual with good interpersonal skills. He is a person who can take on even the most challenging tasks. He always takes care of his job, works hard and really enjoys team working. I wish him all the luck for his future endeavors."

- Shuja ul Haq, Human Resource Advisor, United Energy Pakistan.

"Faizan is a mature, highly energetic & hardworking professional. He is creative and loves to work in healthy environment with industrious people".

- Haris Tabassum, Senior Manager, Learning & Development, TCS.

'This man is a complete package. Energy, motivation, knowledge, you name it! I can assure that during his workshops Faizan will keep you connected by interacting and raising your energy level. I wish him all the best in his future endeavors.'

-Major (Retd) Tariq Hassan, General Manager, Human Resource, Trillium-Pakistan

'He is not only a loyal and self-motivated Trainer but also an inspiring personality. Faizan Ahmad is a customer focused, excellent and detail oriented perfectionist - his ideas, skills, creativity and understanding of change requests made the project a dream. Open minded, experienced, precise and dedicated co-worker, his knowledge is vast and thorough. He shows all the time a strong determination to fulfill his goals, while being honest to others.'

-Kamran Zamurrad, Senior Manager, Training & Development, PTCL.

